

Retire In Spite of Yourself

Did you fund everything *BUT* your retirement plan during your first 25 years of practice?

Will sending kids to college sidetrack your savings?

Did you lose 30% in the 'Tech Wreck' in the stock market?



Ten years ago, Dr. Black had \$80K in a retirement fund and no hope to retire any time soon. He would have to formulate a plan and execute it quickly to reach his goal of retirement before age 70. With hard work and the right advisors, he was able to increase both practice production and personal savings. He ultimately sold his practice for a healthy price and continued to work until age 68 for his new employer, decreasing his work load and increasing his enjoyment.

Designed for the average dentist at any stage of their career, this course provides practical answers to the hard questions that come up when planning for the last years of practice. Learn how Dr. Black's Pinpoint Plan (The Revelation, The Road, and The Result) can work for you. Explore systems and techniques for increasing practice production and collection, attracting potential buyers, and receiving the maximum price

when you sell your practice. Gain tips for saving early to avoid the end-game push. Attendees will learn how to determine what they need to produce, collect, earn and save in order to retire at their desired standard of living.

LEARNING OBJECTIVES

- Learn how to determine when you are able to retire comfortably
- Receive a budget and income flow worksheet
- Understand how to prepare your practice for sale
- Identify the vehicles you can use to save the maximum for retirement
- Recognize who is available to help you
- Realize the advantages of a practice broker
- Discover your retirement fund sources
- Hear Dr. Black's story of HOPE, going from financial distress to retirement in ten years.

Suggested Format: Workshop, Lecture — Up to 3 hours

Suggested Audience: Dentist and Spouse

